



Thank you for your continued support of our Association. MDNA continues to strive to represent and support the used metalworking machinery and used capital equipment industry and our members. The MDNA Board has approved a \$100 dues increase for the 2014 membership year. This increase, the first in five years, will be used to continue to bring you the excellent member services and programs that you deserve. It will also allow us to hire additional staff to better serve the needs of the association.



We will be hiring a full-time marketing coordinator whose responsibilities will include the marketing of MDNA to both potential customers and to prospective new members with an aggressive marketing campaign utilizing electronic, social media and traditional advertising.

This past year MDNA has been very active. The Association has put on a number of fantastic events, introduced new benefits and increased the value of existing ones.



Weekend with the Pros in Cleveland was a huge success with a lot of new faces in attendance. A second day of tours was added to the beginning of the traditional weekend that included four tours to manufacturing facilities that were in full operational mode. This allowed attendees to see numerous machines and processes in full production. This was followed by a day of our traditional Member Warehouse tours. All brought to the membership courtesy of the fine members of the Cleveland Chapter and our great sponsors.



The “[MDNA Premier Vendor](#)” networking and marketing program continues to grow. Designed to strengthen and broaden the relationships between MDNA members and our key industry supporting vendors. MDNA Members can access a list of current Premier Vendors on our [mdna.org](#) home page and you can click right through to their individual web sites and contact information.



We continue our relationship with the National Association of Manufacturing (NAM) to strengthen our voice in Washington and to bring you manufacturing news that is timely and relevant to the industry that we serve.



At the heart of our Association is the commitment to our members and unlike most similar associations ours is truly based on a sense of family. This can be seen in our strong commitment to the [Austin D. Lucas Scholarship Fund](#).

Again, thank you for your continued support as we look forward to 2014. P.S. I hope to see you in Scottsdale, Arizona at the MDNA Annual Convention April 24-27, 2014.